Warehouse Employees Union Local No. 730
Pension Trust Fund

911 Ridgebrook Road
Sparks, Maryland 21152-9451
Telephone: (800) 730-2241
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8400 Corporate Drive, Suite 430
Landover, Maryland 20785-2361
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Agenda
September 23, 2022
(At approximately 9:30 AM)

I. Call to Order

II. Minutes, Regular Meeting – June 6, 2022

III. Financial Report – Investment Performance Services

IV. Actuary Report

V. Co-Counsel Report

VI. Administrative Manager Report

VII. Invoices

VIII. Other Fund Business

IX. Next Meeting Date and Location

X. Adjournment

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DRAFT

MINUTES OF THE MEETING OF THE BOARD OF TRUSTEES OF THE WAREHOUSE EMPLOYEES UNION LOCAL NO. 730 PENSION TRUST FUND JUNE 6, 2022 VIA TELECONFERENCE

The following Trustees were present:

UNION TRUSTEES
T. Richardson - Chairman
J. Lacy

EMPLOYER TRUSTEES
M. Bull – Secretary
J. Paradis
H. Sebhat
M. Goble – Alternate

Also present were:

A. Cochran – Associated Administrators, LLC
M. DeLancey – Blank Rome LLP
R. Grant – Associated Administrators, LLC
J. Kimble – Morgan, Lewis & Bockius, LLP
R. Sichel – Investment Performance Services, LLC

I. CALL TO ORDER

A quorum being present, the meeting was called to order.

II. MINUTES

The Trustees reviewed the minutes of the last regular meeting held March 14, 2022.

On MOTION made and seconded, the Trustees voted unanimous approval of the following resolution:

> **RESOLVED that the minutes of the last regular meeting held on March 14, 2022 are approved as presented.**

III. FINANCIAL REPORT

A. Investment Performance Services, LLC ("IPS")

The Trustees welcomed Mr. Rich Sichel of IPS to the meeting.

Mr. Sichel reviewed the financial markets generally and the investment returns of the Fund's investment managers. He noted that for the period January 1, 2022 to March 31, 2022 the Fund's total investment return was -2.2%, gross of fees.

B. Asset Allocation

Mr. Sichel reviewed the Fund's asset allocation as of March 31, 2022: U.S. Equities 32.6%, U.S. Small/Mid Cap 11.2%, International Equities 8.2%, Fixed Income Core 1.2%, Fixed Income High Yield 5.5%, Real Estate 21.2%, Opportunistic Strategies 8.5%, Global Tactical Asset Allocation 4.7%, Private Equity 4.2% and cash 2.6%.

C. Quarterly Performance Report

Mr. Sichel presented the preliminary quarterly performance report for the period ended March 31, 2022. He noted the assets held by the investment managers on March 31, 2022 were as follows: Rothschild – Hardman Johnston Global Advisors held $18,167,420; Northern Trust held $19,581,142; Great Lakes Advisors held $18,297,159; Atlanta Capital held $19,158,286; Hardman Johnston International Equity held $6,387,031; Acadian held $7,672,891; JPMCB Global Allocation Fund held

$8,121,639; C.S. McKee held $2,099,551; Loomis Sayles held $9,519,202; PRISA III held $30,193,013; Boyd Watterson $6,234,453; Corbin ERISA Opportunity Fund held $14,521,565; Hamilton Lane $7,256,086; and the cash account held $4,495,851. Mr. Sichel reviewed the summary of investment results for the period ended March 31, 2022 including trailing quarter, trailing year-to-date, and trailing one, three and five-year periods.

D. Asset Allocations

Mr. Sichel directed the Trustees to the asset allocation chart in the meeting booklet. Mr. Sichel reviewed the recent asset allocations and recommended reducing the additional $4.6 million commitment to real estate which the Trustees elected during the June 10, 2021 meeting.

On motion made and seconded, the Trustees voted unanimous approval of the following resolution:

> **RESOLVED to accept the recommendation of IPS to rescind the $4.6 million committed to real estate.**

IV. COUNSEL REPORT

Mr. Kimble reported the Hamilton Lane Secondary Fund VI, LP Fund side letter related to an additional funding commitment was successfully completed in April 2022.

VI. ADMINISTRATIVE MANAGER’S REPORT

Ms. Cochran presented the Administrative Manager’s Report for the first quarter 2022. The report showed contribution income of $1,264,213, miscellaneous income of $1,071, interest and dividend income of $169,196, and withdrawal liability payments of $165,919, producing a total income of $1,600,399. Expenses included $5,211,565 of pension benefit expense and $313,303 of operating expense, producing a total expense of $5,524,868 for the quarter. This resulted in a net deficit of $3,924,469 for the quarter. Ms. Cochran noted that contributions were made on behalf of 296 active Plan participants and that there were no contribution delinquencies to report.

Ms. Cochran reviewed the pension applications requiring Trustee approval.

On MOTION made and seconded, the Trustees voted unanimous approval of the following resolution:

> **RESOLVED that the pension applications contained in the Administrative Manager's first quarter 2022 report are approved for payment as presented.**

VII. INVOICES

Ms. Cochran presented a list of invoices dated June 6, 2022. She noted that there were no additions, deletions, or changes to the list.

On MOTION made and seconded, the Trustees voted unanimous approval of the following resolution:

> **RESOLVED that the invoices on the list dated June 6, 2022 are approved for payment as presented.**

VIII. OTHER FUND BUSINESS

A. Cyber Liability Policy

Ms. Cochran noted interim action regarding the renewal of the Cyber Liability policy for the period May 20, 2022 through May 20, 2023 with Markel, through the broker NFP Property & Casualty Service, Inc. She said that the annual premium increased by

$3,429.90. She said the renewal was approved by Chairman and Secretary in an electronic poll conducted in May 2022.

B. Fiduciary Liability Policy

Ms. Cochran reported the Fiduciary Liability policy expires July 26, 2022 and that proposals will be distributed to the Trustees once available.

C. 2022 PPA Certification

Ms. Cochran reported that Cheiron filed the 2022 PPA Certification on March 31, 2022 and that the Fund was certified as Critical and Declining.

D. Notice of Critical and Declining Status and Annual Funding Notice

Ms. Cochran reported that Associated mailed copies of the Notice of Critical and Declining Status for the January 1, 2022 Plan Year and Annual Funding Notice for the January 1, 2021 Plan Year to Plan participants and participating employers on April 29, 2022.

E. 2021 Annual Audit

Ms. Cochran reported that Novak Francella performed fieldwork for the audit in the Administrative Manager's office the week of May 23, 2022. Due to the timing of the fieldwork, draft financials are not yet available. She reported that the auditor will request a routine extension to file the Form 5500 and that the 5500 will be filed by the extended deadline.

F. Annual Pension Statements

Ms. Cochran reported that the Annual Pension Statements will be mailed to participants by July 15, 2022.

G. Payroll Audit Status – Warehouse Local 730 Union

Ms. Cochran reported that the audit for the period January 1, 2019 through December 31, 2021 was completed with no exceptions noted.

IX. NEXT MEETING DATE AND LOCATION

After discussion, the Trustees selected September 23, 2022 as their next regular meeting date immediately following the companion Legal Fund meeting via teleconference.

X. ADJOURNMENT

There being no further business to come before the Trustees, the meeting was adjourned.

Respectfully submitted,

Michael Bull

Secretary

WAREHOUSE EMPLOYEES UNION
LOCAL NO. 730
PENSION TRUST FUND

SECOND QUARTER 2022

ADMINISTRATIVE MANAGER'S REPORT

SECOND QUARTER 2022
CONTRIBUTIONS

EMPLOYER	RATE	HOURS	PARTICIPANTS	CONTRIBUTIONS
EIGHT O'CLOCK COFFEE	$ 4.65	34,995.76	61	$ 162,730
GIANT RECYCLING	$ 7.32	11,943.33	22	$ 87,425
GIANT WAREHOUSE	$ 7.96	122,864.17	211	$ 977,999
GIANT WAREHOUSE - VACATION RELIEF	$ 1.00	38,814.40		$ 38,814
UNION LOCAL 730	$ 7.96	1,356.00	3	$ 10,794
WASHINGTON FOOD	$ 3.82	1,504.00	3	$ 5,745
TOTAL		**211,477.66**	**300**	**$ 1,283,507**

SECOND QUARTER 2022
EXPENSES

BENEFIT EXPENSES

CATEGORY	AMOUNT	AVG. HOURLY COST	PERCENTAGE
PENSION BENEFITS	$ 5,361,036	$ 25.350	94.31%
SUB TOTAL	**$ 5,361,036**	**$ 25.350**	**94.31%**

OPERATING EXPENSES

CATEGORY	AMOUNT	AVG. HOURLY COST	PERCENTAGE
ACADIAN ASSET MNGMT FEE	$ 8,894	$ 0.042	0.16%
ACCURINT	$ 61	$ -	0.00%
ACTUARY	$ 6,308	$ 0.030	0.11%
ADMINISTRATION	$ 32,566	$ 0.154	0.57%
ATLANTA CAPITAL MNGMT FEE	$ 33,527	$ 0.159	0.59%
AUDITOR	$ 10,000	$ 0.047	0.18%
CONFERENCE	$ (3,830)	$ (0.018)	-0.07%
C.S. MCKEE MNGMT FEE	$ 1,308	$ 0.006	0.02%
CYBER LIABILITY INSURANCE	$ 3,579	$ 0.017	0.06%
GREAT LAKE ADVISORS MNGMT FEE	$ 20,302	$ 0.096	0.36%
HARDMAN JOHNSTON ASSET MNGMT FEE	$ 22,379	$ 0.106	0.39%
INVESTMENT PERFORMANCE SERVICES	$ 25,625	$ 0.121	0.45%
JOHNSTON IE/MELLON MNGMT FEE[1]	$ 11,135	$ 0.053	0.20%
LEGAL	$ 23,048	$ 0.109	0.41%
LOOMIS SAYLES MNGMT FEE	$ 14,464	$ 0.068	0.25%
MEETING	$ 350	$ 0.002	0.01%
NORTHERN TRUST CO	$ 1,614	$ 0.008	0.03%
PNC INVESTMENT MNGMT FEE	$ 13,736	$ 0.065	0.24%
POSTAGE	$ 1,569	$ 0.007	0.03%
PRINTING	$ 2,986	$ 0.014	0.05%
PRISA MNGMT FEE[1]	$ 93,562	$ 0.442	1.65%
SUB TOTAL	**$ 323,183**	**$ 1.528**	**5.69%**

TOTAL EXPENSES	**$ 5,684,219**	**$ 26.88**	**100.00%**

[1]Self-billed fees

AVG MTHLY RETIREES	1,092	**AVG MONTHLY RETIREE BENEFIT AMOUNT**	$ 1,636

2022
QUARTERLY RECAP

INCOME	FIRST 2022	SECOND 2022	THIRD 2022	FOURTH 2022	TOTAL
CONTRIBUTIONS	$ 1,264,213	$ 1,283,507	$ -	$ -	$ 2,547,720
INTEREST & DIVIDENDS	$ 169,196	$ 287,651	$ -	$ -	$ 456,847
WITHDRAWAL LIABILITY	$ 165,919	$ 165,919	$ -		$ 331,838
MISCELLANEOUS INCOME[1]	$ 1,071	$ 308	$ -	$ -	$ 1,379
TOTAL INCOME	**$ 1,600,399**	**$ 1,737,385**	**$ -**	**$ -**	**$ 3,337,784**

BENEFIT EXPENSES					
PENSION BENEFITS	$ 5,211,565	$ 5,361,036	$ -	$ -	$ 10,572,601
SUB TOTAL	$ 5,211,565	$ 5,361,036	$ -	$ -	$ 10,572,601

OPERATING EXPENSES					
ADMINISTRATION	$ 32,168	$ 32,566	$ -	$ -	$ 64,734
MISCELLANEOUS	$ 281,135	$ 290,617	$ -	$ -	$ 571,752
SUB TOTAL	$ 313,303	$ 323,183	$ -	$ -	$ 636,486
TOTAL EXPENSES	**$ 5,524,868**	**$ 5,684,219**	**$ -**	**$ -**	**$ 11,209,087**

TOTAL INCOME	$ 1,600,399	$ 1,737,385	$ -	$ -	$ 3,337,784
TOTAL EXPENSES	$ 5,524,868	$ 5,684,219	$ -	$ -	$ 11,209,087
SURPLUS (DEFICIT)	**$ (3,924,469)**	**$ (3,946,834)**	**$ -**	**$ -**	**$ (7,871,303)**
AVERAGE HOURLY INCOME	$ 7.67	$ 8.22	$ -	$ -	$ 7.95
AVERAGE HOURLY EXPENSE	$ 26.47	$ 26.88	$ -	$ -	$ 26.68
SURPLUS (DEFICIT)	$ (18.80)	$ (18.66)	$ -	$ -	$ (18.73)
TOTAL PARTICIPANTS	**296**	**300**	**0**	**0**	**298**

[1]Commission recapture - $1,070.70

2021
QUARTERLY RECAP

INCOME	FIRST 2021	SECOND 2021	THIRD 2021	FOURTH 2021	TOTAL
CONTRIBUTIONS	$ 1,176,281	$ 1,180,806	$ 1,221,628	$ 1,319,821	$ 4,898,536
INTEREST & DIVIDENDS	$ 367,178	$ 320,581	$ 171,690	$ 454,432	$ 1,313,881
WITHDRAWAL LIABILITY	$ 331,837	$ 165,919	$ 165,919	$ 165,919	$ 829,594
MISCELLANEOUS INCOME[1]	$ 61,863	$ 520	$ 14,764	$ 758	$ 77,905
TOTAL INCOME	**$ 1,937,159**	**$ 1,667,826**	**$ 1,574,001**	**$ 1,940,930**	**$ 7,119,916**
BENEFIT EXPENSES					
PENSION BENEFITS	$ 5,173,660	$ 5,255,635	$ 5,276,497	$ 5,225,582	$ 20,931,374
SUB TOTAL	$ 5,173,660	$ 5,255,635	$ 5,276,497	$ 5,225,582	$ 20,931,374
OPERATING EXPENSES					
ADMINISTRATION	$ 31,282	$ 31,342	$ 31,404	$ 31,548	$ 125,576
MISCELLANEOUS	$ 424,602	$ 474,729	$ 259,043	$ 454,269	$ 1,612,643
SUB TOTAL	$ 455,884	$ 506,071	$ 290,447	$ 485,817	$ 1,738,219
TOTAL EXPENSES	**$ 5,629,544**	**$ 5,761,706**	**$ 5,566,944**	**$ 5,711,399**	**$ 22,669,593**
TOTAL INCOME	$ 1,937,159	$ 1,667,826	$ 1,574,001	$ 1,940,930	$ 7,119,916
TOTAL EXPENSES	$ 5,629,544	$ 5,761,706	$ 5,566,944	$ 5,711,399	$ 22,669,593
SURPLUS (DEFICIT)	**$ (3,692,385)**	**$ (4,093,880)**	**$ (3,992,943)**	**$ (3,770,469)**	**$ (15,549,677)**
AVERAGE HOURLY INCOME	$ 9.08	$ 8.03	$ 7.67	$ 8.74	$ 8.38
AVERAGE HOURLY EXPENSE	$ 26.38	$ 27.73	$ 27.14	$ 25.75	$ 26.75
SURPLUS (DEFICIT)	$ (17.30)	$ (19.70)	$ (19.47)	$ (17.01)	$ (18.37)
TOTAL PARTICIPANTS	**293**	**293**	**286**	**292**	**291**

[1] Litigation settlements - $758.49

SECOND QUARTER 2022
CONTRACT INFORMATION

COMPANY	CURRENT RATE	RATE EFF. DATE	NEXT RATE CHANGE DATE	CBA EXPIRATION
EIGHT O'CLOCK COFFEE	$ 4.65	07-01-21	07-01-22	07-17-27
GIANT RECYCLING	$ 7.32	01-01-22	01-01-23	06-20-26
GIANT WAREHOUSE	$ 7.96	01-01-22	01-01-23	05-15-27
UNION LOCAL 730	$ 7.96	01-01-22	01-01-23	FOLLOWS GIANT WAREHOUSE CBA
WASHINGTON FOOD	$ 3.82	11-01-21	11-01-22	10-31-24

SECOND QUARTER 2022
RATE DIVERSIONS

COMPANY	BENEFIT	IMPROVEMENT DIVERSION	FUNDING DIVERSION	REHAB PLAN	TOTAL
EIGHT O'CLOCK COFFEE	$ 1.50	$ -	$ 1.00	$ 2.15	$ 4.65
GIANT RECYCLING	$ 2.82	$ 0.11	$ 1.00	$ 3.39	$ 7.32
GIANT WAREHOUSE	$ 3.17	$ 0.11	$ 1.00	$ 3.68	$ 7.96
UNION LOCAL 730	$ 3.17	$ 0.11	$ 1.00	$ 3.68	$ 7.96
WASHINGTON FOOD	$ 1.05	$ -	$ 1.00	$ 1.77	$ 3.82

PENSION
DELINQUENCY REPORT
As of June 30, 2022

NONE

WAREHOUSE EMPLOYEES UNION LOCAL NO. 730 PENSION TRUST FUND
SECOND QUARTER 2022

APPLICATIONS SUBMITTED FOR APPROVAL

RETIRE DATE	AWARD DATE	NAME	BIRTH DATE	AGE	SEX	SERVICE	EMPLOYER	TYPE/ OPTION	MONTHLY AMOUNT
4/1/2022	4/1/2022	ANDERSON,MARK	3/16/1960	62	M	28.653	EIGHT O'CLOCK COFFEE	DEFERRED VESTED / 84 MONTH REDUCTION	$1.74
4/1/2022	4/1/2022	BAH,HUMARU	3/5/1962	60	M	11.876	JESSUP LOGISTICS	DEFERRED VESTED / 120 MONTH REDUCTION	$3,617.07
10/1/2021	4/1/2022	BELL,PATRICIA	8/25/1959	62	F	5.278	EIGHT O'CLOCK COFFEE	DEFERRED VESTED / 10 YEAR CERTAIN	$241.13
7/1/2015	5/1/2022	BILODEAU,CHARLES	6/4/1955	60	M	16.000	HOLLADAY TYLER PRINTING	DEFERRED VESTED / 60 MONTH REDUCTION	$160.12
5/1/2022	5/1/2022	BOWMAN,KIMBERLY	5/5/1961	60	F	0.000	BENE OF STEVE ELCHIN	BENEFICIARY/ LIFE ANNUITY	$303.58
5/1/2022	5/1/2022	BUTLER,THOMAS,L,JR	4/24/1962	60	M	18.731	GIANT FOOD WAREHOUSE	DEFERRED VESTED / 120 MONTH REDUCTION	$2,446.96
4/1/2022	5/1/2022	BUTTS,JAMES,R,JR	3/20/1962	60	M	15.789	GIANT FOOD WAREHOUSE	DEFERRED VESTED / LIFE ANNUITY	$1,386.12
3/1/2022	4/1/2022	DORSEY,JONATHAN	2/13/1962	60	M	10.784	GIANT FOOD WAREHOUSE	DEFERRED VESTED / 120 MONTH REDUCTION	$2,155.81
2/1/2022	4/1/2022	DULEY,ROBERT	10/26/1953	68	M	10.000	MCARDLE PRINTING	DEFERRED VESTED / 60 MONTH REDUCTION	$585.52
9/1/2021	5/1/2022	GOUIN,DANA	12/1/1964	56	F	0.000	BENE OF PAUL GOUIN	BENEFICIARY/ LIFE ANNUITY	$253.82
4/1/2022	6/1/2022	GREEN,DAVID	12/4/1961	60	M	26.000	EIGHT O'CLOCK COFFEE	DEFERRED VESTED / 84 MONTH REDUCTION	$ 1,869.01
5/1/2022	5/1/2022	HART,BARRETT	4/16/1962	60	M	22.366	GIANT FOOD WAREHOUSE	DEFERRED VESTED / 120 MONTH REDUCTION	$3,204.54
7/1/2015	6/1/2022	HOUCK,BETTE	12/12/1954	60	F	0.000	ALT PAYEE OF CHARLES BILODEAU	QDRO / 60 MONTH REDUCTION	$ 160.12
4/1/2022	5/1/2022	KIDWELL,DREAMA	7/1/1952	69	F	0.000	BENE OF WAYNE KIDWELL	BENEFICIARY/ LIFE ANNUITY	$119.15
1/1/2022	4/1/2022	KYLER,JOHN,L,JR	12/27/1961	60	M	16.871	GIANT FOOD WAREHOUSE	DEFERRED VESTED / 120 MONTH REDUCTION	$1,692.40
1/1/2022	4/1/2022	KYLER,TERRIE	4/10/1964	57	F	0.000	ALT PAYEE OF JOHN KYLER JR	QDRO / 120 MONTH REDUCTION	$1,007.38
5/1/2022	5/1/2022	MASSENBURG,EST OF PERCELL	N/A	N/A	N/A	0.000	ESTATE PAYMENT FOR PERCELL MASSENBURG	ESTATE PAYMENT	$2,464.37
4/1/2022	5/1/2022	MASSENBURG,SANDRA	9/17/1948	73	F	0.000	BENE OF PERCELL MASSENBURG	BENEFICIARY/ LIFE ANNUITY	$344.67
9/1/2016	4/1/2022	MYERS,HERMAN,V,JR	8/2/1956	60	M	18.916	HOLLADAY TYLER PRINTING	DEFERRED VESTED / LIFE ANNUITY	$369.41
4/1/2022	6/1/2022	PACIFICO,GIUSEPPA	8/21/1938	83	F	0.000	BENE OF ALESSANDRO PACIFICO	BENEFICIARY/ LIFE ANNUITY	$ 998.73
4/1/2022	4/1/2022	PRIM,LARRY	3/24/1962	60	M	19.000	GIANT FOOD WAREHOUSE	DEFERRED VESTED / LIFE ANNUITY	$1,767.84
5/1/2022	6/1/2022	QUICK,RONALD	4/6/1962	60	M	6.000	GIANT FOOD WAREHOUSE	DEFERRED VESTED / 120 MONTH REDUCTION	$ 957.87
9/1/2020	6/1/2022	TILLAR,LISA	8/24/1960	60	F	9.771	EIGHT O'CLOCK COFFEE	DEFERRED VESTED / 84 MONTH REDUCTION	$ 879.05
4/1/2022	4/1/2022	VAZQUEZ,ESTER	3/5/1962	60	F	25.455	EIGHT O'CLOCK COFFEE	NORMAL / 84 MONTH REDUCTION	$1,343.59
4/1/2022	4/1/2022	WASHINGTON,GERALD	3/20/1962	60	M	24.308	JESSUP LOGISTICS	DEFERRED VESTED / 120 MONTH REDUCTION	$3,623.77
TOTAL									**$31,953.77**

WAREHOUSE EMPLOYEES UNION LOCAL NO. 730 PENSION TRUST FUND
SECOND QUARTER 2022

CHANGES AND ADJUSTMENTS

NAME	COMMENT	FROM	TO
ANDERSON,MARK	AGE 62 INCREASE	$ 4,745.88	$ 4,832.64
BROOKS,ROBERT	QDRO ADJUSTMENT	$ 1,088.21	$ 1,867.37
BUTLER,ANN	AGE 62 INCREASE	$ 754.35	$ 783.59
GIDONI,ELFIO	ADDITIONAL CREDIT INCREASE	$ 5,830.27	$ 5,858.38
JOHNSON,ANN	84 MONTH REDUCTION	$ 824.20	$ 463.73
MATTHEWS,WILLIAM,D,JR	ADDITIONAL CREDIT INCREASE	$ 4,053.31	$ 4,072.15
PEARSON,JEROME	ADDITIONAL CREDIT INCREASE	$ 3,602.37	$ 3,607.80
PELHAM,FEDA	AGE 62 INCREASE	$ 1,060.28	$ 1,088.05
SIMMONS,CELESTINE	AGE 62 INCREASE	$ 754.04	$ 784.43
SMITH,KAREN	120 MONTH REDUCTION	$ 2,829.84	$ 1,589.51
TIPPETT,JOSEPH	60 MONTH REDUCTION	$ 621.63	$ 341.90
VATTUONE,DOMINIQUE	60 MONTH REDUCTION	$ 529.76	$ 291.37
WARRINER,RALPH,R,JR	60 MONTH REDUCTION	$ 983.44	$ 540.89
TOTAL		$27,677.58	$26,121.81
DIFFERENCE			**-$1,555.77**

WAREHOUSE EMPLOYEES LOCAL NO. 730 PENSION TRUST FUND
SECOND QUARTER 2022

DECEASED

PENSIONER	DATE	AMOUNT
ABELL,EDNA	1/23/2022	$ (227.31)
BROOKS,LORRAINE	2/10/2022	$ (1,180.07)
HAMILTON,WILLIE	3/29/2022	$ (1,623.79)
JALLOH,ABDUL	2/5/2022	$ (61.25)
KIDWELL,WAYNE	3/11/2022	$ (238.30)
MASSENBURG,EST OF PERCELL	5/1/2022	$ (2,464.37)
MASSENBURG,PERCELL	3/7/2022	$ (680.58)
MATHIS,NORMAN	1/28/2022	$ (2,036.40)
MESSER,MARY	4/15/2022	$ (287.12)
PACIFICO,ALESSANDRO	3/20/2022	$ (1,997.45)
PIPER,ESTHER	2/16/2022	$ (470.72)
STRICKLAND,CHARLES	4/30/2022	$ (1,308.79)
TOTAL		**-$12,576.15**

WAREHOUSE EMPLOYEES LOCAL NO. 730 PENSION TRUST FUND
SECOND QUARTER 2022

NEW ADMINISTRATIVE HOLD

			MONTHLY	TOTAL AMOUNT
PENSIONER	REASON	SUSPEND DATE	AMOUNT	TO DATE
NONE				
TOTAL			**$0.00**	**$0.00**

REINSTATEMENTS

PENSIONER	REASON	REINSTATE DATE	AMOUNT	RETROACTIVE AMOUNT
STEVENS, NORSCADEGONDOR	RIF SUSPENSION	5/1/2022	$725.55	$6,529.95
TOTAL			**$725.55**	**$6,529.95**

STILL PENDING ADMINISTRATIVE HOLDS

				TOTAL AMOUNT
PENSIONER	REASON	SUSPEND DATE	AMOUNT	TO DATE
NONE				
TOTAL			**$0.00**	**$0.00**

WAREHOUSE EMPLOYEES UNION LOCAL NO. 730 PENSION TRUST FUND
SECOND QUARTER 2022

PENSION ROLL

		PENSIONERS	MONTHLY PAYOUT
PENSION ROLL AS OF 3/31/2020:	3/31/2022	1074	$1,732,373.62
DEATHS REPORTED IN THE:	2ND QUARTER	-12	-$12,576.15
DELETES IN THE:	2ND QUARTER	0	$0.00
PENSION CHANGES IN THE:	2ND QUARTER		-$1,555.77
PENSIONS TO BE APPROVED:	2ND QUARTER	25	$31,953.77
REINSTATEMENTS:	2ND QUARTER	1	$725.55
PENSION ROLL AS OF 6/30/2020:	6/30/2022	1088	$1,750,921.02

TOTAL PENSIONERS
AS OF JUNE 30, 2022

LIFE ONLY	247	$214,476.03
60R	114	$35,731.13
84R	95	$86,804.96
96R	7	$9,207.41
120R	388	$1,024,834.97
5 YEAR CERTAIN	5	$10,156.53
10 YEAR CERTAIN	39	$66,721.34
LIFE & 50% SURVIVOR	93	$155,290.78
LIFE & 66 2/3% SURVIVOR	49	$86,965.87
LIFE & 75% SURVIVOR	36	$48,652.56
BENEFICIARY TEMPORARY ANNUITY	2	$952.47
J&S TERMINATED/SPOUSE DECEASED	13	$11,126.97
TOTAL	**1088**	**$1,750,921.02**

Warehouse Employees Union Local No. 730 Pension Trust Fund

INVOICES
September 23, 2022

Acadian Asset Management, LLC

8/1/2022	Fee for investment services for the Quarter ending June 30, 2022	$ 8,743.00

Atlanta Capital

8/1/2022	Fee for investment services for the Quarter ending June 30, 2022	$29,677.00

Blank Rome LLP

8/9/2022	Fee for professional services rendered through July 31, 2022	$ 3,168.00
7/7/2022	Fee for professional services rendered through June 30, 2022	$ 2,310.00
6/3/2022	Fee for professional services rendered through May 31, 2022	$ 7,062.00

Cheiron

7/26/2022	Actuarial services through June 30, 2022 - 2nd Quarter retainer and non retainer fees	$ 6,737.00

C.S. McKee L. P.

7/25/2022	Fee for investment services for the Quarter ending June 30, 2022	$ 1,272.86

Doyle Printing & Offset Co.

8/3/2022	Retiree RIF Mailing	$ 2,093.20

Great Lakes Advisors

7/25/2022	Fee for investment services for the Quarter ending June 30, 2022	$16,764.95

Hardman Johnston Global Advisors

7/19/2022	Fee for investment services for the Quarter ending June 30, 2022	$19,255.73

Investment Performance Services, LLC

6/14/2022	Fee for professional services for the Quarter ending June 30, 2022	$25,625.00

Loomis Sayles

7/18/2022	Fee for investment services for the Quarter ending June 30, 2022	$10,302.31

Morgan, Lewis & Bockius, LLP

8/9/2022	Fee for professional services rendered through July 31, 2022	$ 4,657.00
7/13/2022	Fee for professional services rendered through June 30, 2022	$ 239.50
6/3/2022	Fee for professional services, processing May 31, 2022	$ 2,196.50

NFP (The Meltzer Group)

7/25/2022	Fee for Fiduciary Liability Policy through July 26, 2023	$43,187.00
5/23/2022	Fee for Cyber Liability Insurance Policy through May 20, 2023	$ 3,522.60

Northern Trust Company

7/12/2022	Fee for investment services for the Quarter ending June 30, 2022	$ 1,468.58

Novak Francella, LLC

6/24/2022	Fee for Annual Audit services performed for plan year ended December 31, 2021	$10,000.00

Schmitz Press

6/21/2022	Mailing Annual Pension Statements	$ 620.78

Warehouse Employees Union Local No. 730
Pension Trust Fund

911 Ridgebrook Road
Sparks, Maryland 21152-9451
Telephone: (800) 730-2241
www.associated-admin.com

8400 Corporate Drive, Suite 430
Landover, Maryland 20785-6102
Telephone: (800) 730-2241
www.associated-admin.com

June 2, 2022

Hanna Sebhat
Eight O'Clock Coffee Company
3300 Pennsy Drive
Landover, MD 20785

Re: **Warehouse Employees Union Local No. 730 Pension Fund**
Contribution Rate Increase Effective July 1, 2022

Dear Ms. Sebhat:

In accordance with the Collective Bargaining Agreement (CBA) between Eight O'Clock Coffee and Teamsters Warehouse Employees Union Local No. 730 of Washington, D.C., this is official notification of the need to change contribution rates.

Effective July 1, 2022, the new Warehouse Employees Union Local No. 730 Pension Trust Fund contribution rate will be $4.88 per hour.

Sincerely,

AHCochran

Alicia Cochran
Account Executive
Associated Administrators, LLC

cc: Chairman/Secretary
M. DeLancey, Esq
J. Kimble, Esq
I. Brover
N. Triest
Y. Vinarev
J. Waldron
R. Williams

Warehouse Employee Union Local No. 730 Pension Trust

Classic Values, Innovative Advice

American Rescue Plan Act of 2021 Special Financial Assistance

PBGC Final Regulations

September 23, 2022

Peter Hardcastle, CFA, FSA, EA, MAAA
Matt Deveney, FSA, EA, MAAA

Celebrating 20 years

Topics

- Overview / Key Changes
- Amount of Special Financial Assistance
- Timing
- Conditions

Overview / Key Changes

- ARPA signed into law March 11, 2021
- Interim Final Rule published on July 12, 2021
- Final Rule published on July 8, 2022 and effective August 8, 2022

- Key Changes in Final Rule:
  - Expands permissible investments for SFA
  - Bifurcates discount rates used to determine SFA
  - Changed the calculation for the SFA amount

- The changes increase SFA
  - Most notably for MPRA Plans
  - Some plans may still become insolvent before 2051

Amount of SFA

- SFA Greater of
  1. Plan Obligations – Plan Resources
     - Plan Obligations = PV of Benefit Payments (including retro if applicable) & Admin Expenses
     - Plan Resources = Assets (including receivable WL payments) & PV Future Contributions
     - Future contributions in CBAs signed after July 9, 2021 ignored
  2. Amount needed to maintain solvency for the period to 2051
  - Calculations made assuming SFA used to pay all benefits and expenses from measurement until SFA used up

- Final Rule changed the interest rates for the PVs:
  - Non-SFA Rate: lesser of the interest rate used in the 2020 PPA Certification, or 3rd segment rate + 2% (around 5.5% today)
  - SFA Rate: lesser of the non-SFA Rate, or average segment rates + 0.67% (around 3.3% today)

Application for SFA

- We can apply beginning March 11, 2023
  - There are approximately 200 plans eligible to apply on this date
- PBGC may temporarily close the filing window if they reach capacity
  - Under the IFR this likely would have required an application to be completely redone based on a new SFA measurement date
  - However, the Final Rule adds a "Lock-In" Application

Lock-in Application

- Is considered the Plan’s initial application and locks in the Plan’s base data, including:
  - SFA measurement date
  - Participant census data
  - Non-SFA and SFA interest rates

- PBGC will review lock-in applications to confirm they satisfy requirements and then they will be automatically denied for incompleteness

Permissible Investments

- Final Rule permits up to 33% of SFA to be invested in Return-Seeking Assets (RSA) measured on:
  - Each day, the plan purchases RSA other than automatic reinvestment, and
  - At least one day during every rolling 12-months from receipt of SFA
- Allowing RSA increases the chance of meeting the now lower interest rate of 67bp above average segment rates (rather than 200bp above the third segment rate)

Permissible Investments

- Return-seeking assets
  - Common Stock of US listed companies
  - Shares held in a permissible fund vehicle that restricts investment predominantly to equities
  - Debt securities resold, investment grade, and not foreign issued
  - Debt instrument that was, but no longer is, investment grade

- Investment grade fixed income securities
  - Bond or Debt security
  - Shares held in a permissible fund vehicle that restricts investment predominantly to securities
  - US & Municipal securities
  - Noninterest bearing cash
  - Money market funds

Changes to PBGC Conditions

<u>Benefit Increases</u>

- IFR: increases in future accruals must be funded by new contributions, retroactive benefit improvements are strictly prohibited

- Final Rule: plans can request an exception for retroactive & prospective improvements after 10-years if the Plan can avoid insolvency with the benefit increase

Changes to PBGC Conditions

Mergers:

- IFR: was interpreted that PBGC conditions for Plan's receiving SFA would continue to apply to the entire plan post-merger

- Final Rule: clarifies which conditions continue to apply and allows for a waiver of certain conditions

Changes to PBGC Conditions

Allocating Contributions

- IFR: diversion of contributions and allocation of expenses to other benefit plans is prohibited

- Final Rule: plans can request an exception after 5-years to temporarily reallocate up to 10% of contributions to H&W plan as long as the Plan is not projected insolvent

Changes to PBGC Conditions

Withdrawal Liability

- Liability and payment schedule calculated on mass withdrawal interest assumptions (currently around 2%) until the later of 10 years after receiving SFA or year SFA expected to be used
  - IFR was when SFA had been used, but Plans could keep a small SFA balance to prolong this provision
- Assets are reduced by the amount of the SFA written-down over the projected life of the SFA in the SFA application
  - IFR included SFA assets from day 1, but this may have incentivized employer withdrawals with SFA used to subsidize employer withdrawals

SFA Projections

- SFA will be based on 12/31/2022 assets at the earliest
  - We made projections using a 2022 return of -20% in late July, these show without SFA insolvency in 2033, with SFA receive $116m and reach 100% funding 2044
  - IPS YTD return through July is -7%, if this remains unchanged for the rest of 2022 the amount of SFA drops to $89.5m and the fund reached 100% in 2043
- Note SFA brings the total fund assets to the same point as of 1/1/2023 so poor 2022 returns are compensated by higher SFA
  - But higher SFA means more restricted assets and potentially lower returns after 2023

Projections – w/out SFA

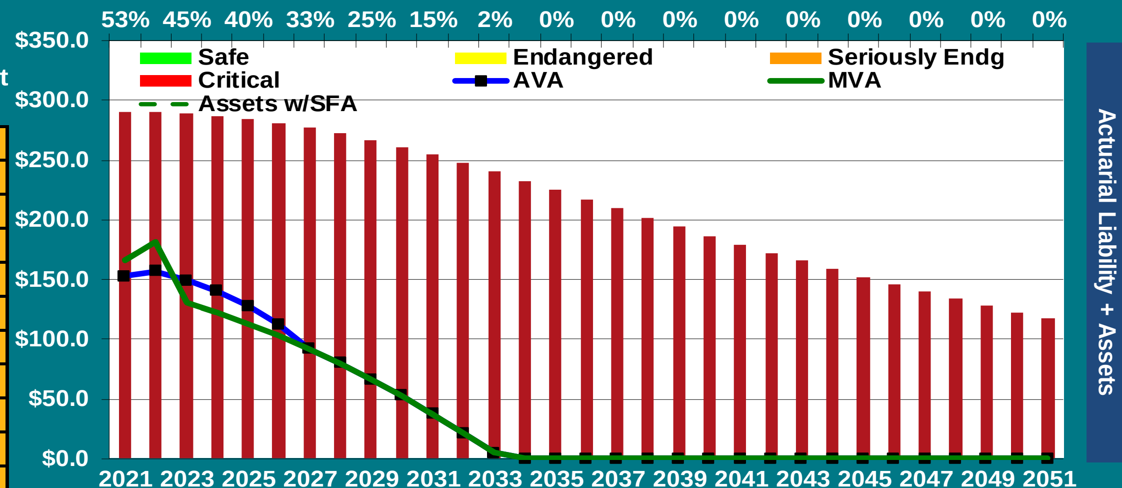
CHEIRON

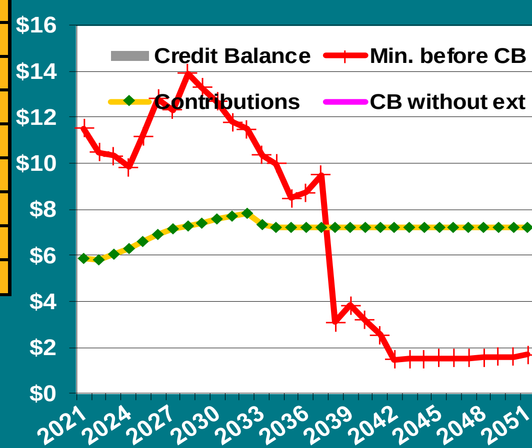
2021 Return	19.50%	SFA Application Year	2023
Model SFA?	No	Year SFA Received	2024
Insolvent PYB	2033	SFA $ Amount Received	$ -

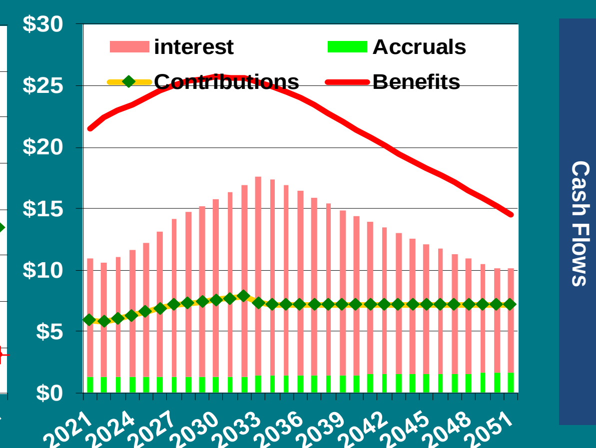
Calculate SFA

2000

PYB	Return	Cont	Ben	Mem Grwth	Discount Rate
2021	19.50%	4.8%	0.0%	0.0%	7.00%
2022	-20.00%	4.9%	0.0%	0.0%	7.00%
2023	7.00%	4.9%	0.0%	0.0%	7.00%
2024	7.00%	4.9%	0.0%	0.0%	7.00%
2025	7.00%	4.9%	0.0%	0.0%	7.00%
2026	7.00%	4.9%	0.0%	0.0%	7.00%
2027	7.00%	4.5%	0.0%	0.0%	7.00%
2028	7.00%	2.0%	0.0%	0.0%	7.00%
2029	7.00%	2.0%	0.0%	0.0%	7.00%
2030	7.00%	2.0%	0.0%	0.0%	7.00%
2031	7.00%	2.0%	0.0%	0.0%	7.00%
2032	7.00%	2.0%	0.0%	0.0%	7.00%
2033	7.00%	0.1%	0.0%	0.0%	7.00%
2034	7.00%	0.0%	0.0%	0.0%	7.00%
2035	7.00%	0.0%	0.0%	0.0%	7.00%
2036	7.00%	0.0%	0.0%	0.0%	7.00%
2037	7.00%	0.0%	0.0%	0.0%	7.00%
2038	7.00%	0.0%	0.0%	0.0%	7.00%
2039	7.00%	0.0%	0.0%	0.0%	7.00%
2040	7.00%	0.0%	0.0%	0.0%	7.00%
AVE	6.04%				







Projections – Preliminary SFA

CHEIRON

2021 Return: 19.50%
SFA Application Year: 2023
Year SFA Received: 2024

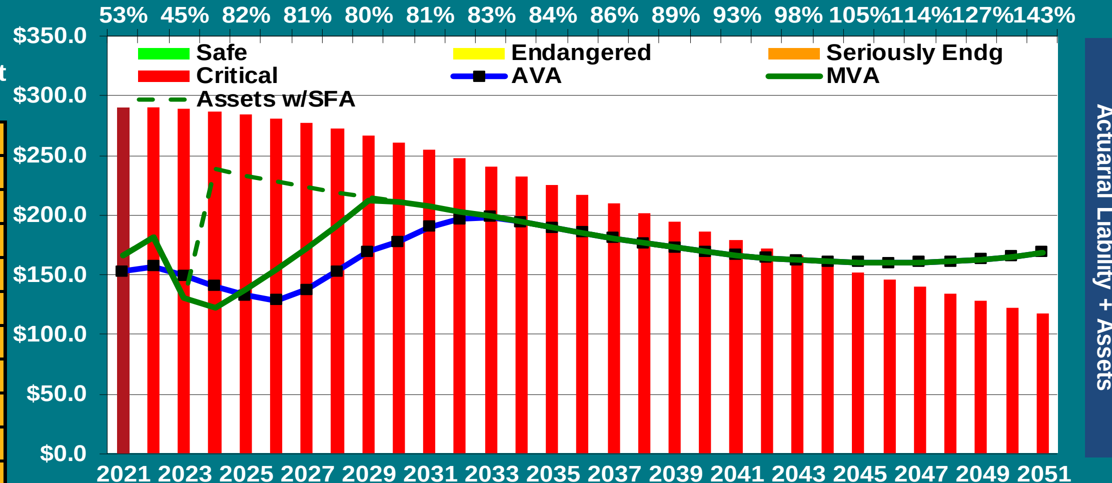
Model SFA?: Yes
SFA $ Amount Received: $ 116.2

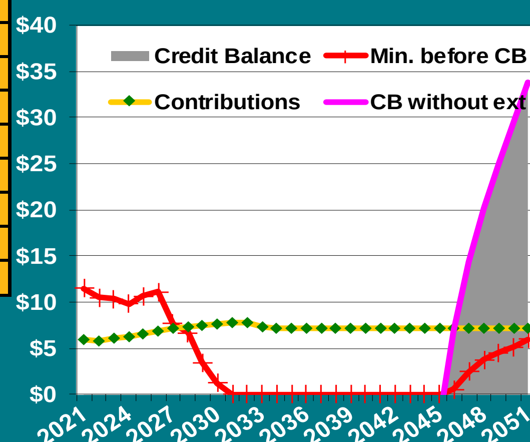
Insolvent PYB: None

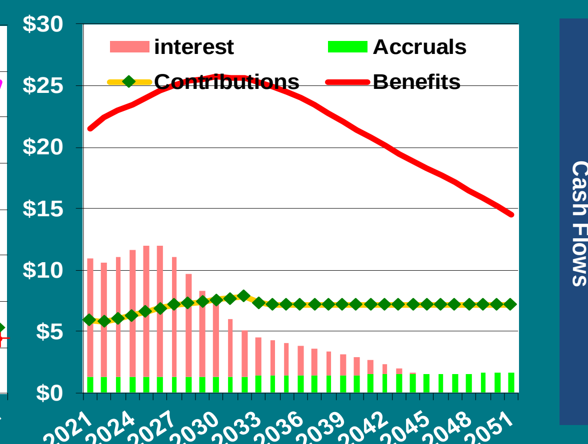
Calculate SFA

2000

PYB	Return	Cont	Ben	Mem Grwth	Discount Rate
2021	19.50%	4.8%	0.0%	0.0%	7.00%
2022	-20.00%	4.9%	0.0%	0.0%	7.00%
2023	7.00%	4.9%	0.0%	0.0%	7.00%
2024	7.00%	4.9%	0.0%	0.0%	7.00%
2025	7.00%	4.9%	0.0%	0.0%	7.00%
2026	7.00%	4.9%	0.0%	0.0%	7.00%
2027	7.00%	4.5%	0.0%	0.0%	7.00%
2028	7.00%	2.0%	0.0%	0.0%	7.00%
2029	7.00%	2.0%	0.0%	0.0%	7.00%
2030	7.00%	2.0%	0.0%	0.0%	7.00%
2031	7.00%	2.0%	0.0%	0.0%	7.00%
2032	7.00%	2.0%	0.0%	0.0%	7.00%
2033	7.00%	0.1%	0.0%	0.0%	7.00%
2034	7.00%	0.0%	0.0%	0.0%	7.00%
2035	7.00%	0.0%	0.0%	0.0%	7.00%
2036	7.00%	0.0%	0.0%	0.0%	7.00%
2037	7.00%	0.0%	0.0%	0.0%	7.00%
2038	7.00%	0.0%	0.0%	0.0%	7.00%
2039	7.00%	0.0%	0.0%	0.0%	7.00%
2040	7.00%	0.0%	0.0%	0.0%	7.00%
AVE	6.04%				







Projections – Plan assets at $157.5M

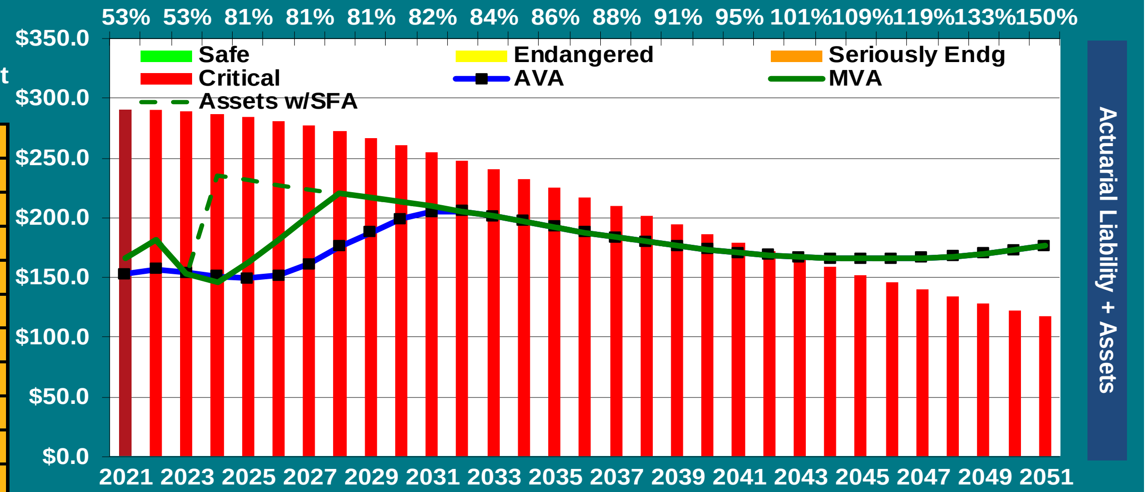
CHEIRON

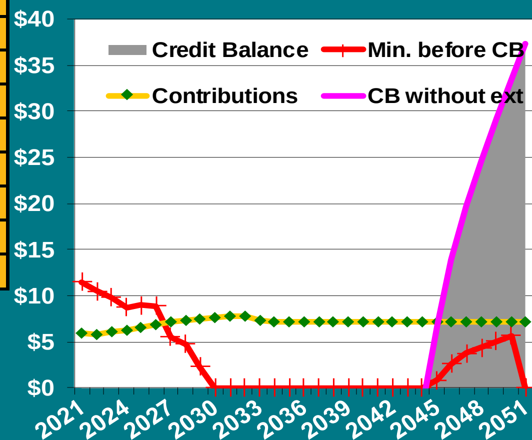
2021 Return: 19.50%
SFA Application Year: 2023
Year SFA Received: 2024
Model SFA?: Yes
SFA $ Amount Received: $ 89.5
Insolvent PYB: None

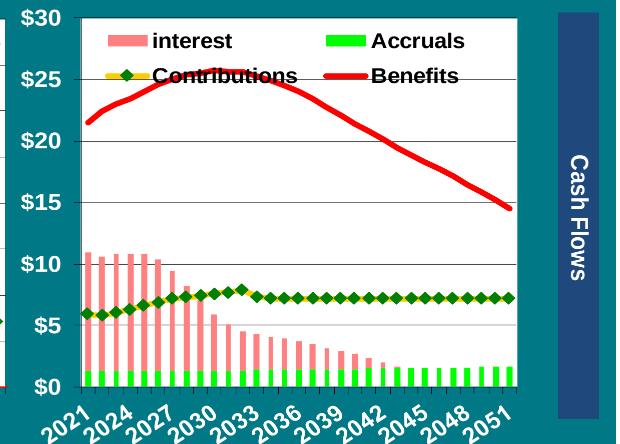
Calculate SFA

2000

PYB	Return	Cont	Ben	Mem Grwth	Discount Rate
2021	19.50%	4.8%	0.0%	0.0%	7.00%
2022	-7.00%	4.9%	0.0%	0.0%	7.00%
2023	7.00%	4.9%	0.0%	0.0%	7.00%
2024	7.00%	4.9%	0.0%	0.0%	7.00%
2025	7.00%	4.9%	0.0%	0.0%	7.00%
2026	7.00%	4.9%	0.0%	0.0%	7.00%
2027	7.00%	4.5%	0.0%	0.0%	7.00%
2028	7.00%	2.0%	0.0%	0.0%	7.00%
2029	7.00%	2.0%	0.0%	0.0%	7.00%
2030	7.00%	2.0%	0.0%	0.0%	7.00%
2031	7.00%	2.0%	0.0%	0.0%	7.00%
2032	7.00%	2.0%	0.0%	0.0%	7.00%
2033	7.00%	0.1%	0.0%	0.0%	7.00%
2034	7.00%	0.0%	0.0%	0.0%	7.00%
2035	7.00%	0.0%	0.0%	0.0%	7.00%
2036	7.00%	0.0%	0.0%	0.0%	7.00%
2037	7.00%	0.0%	0.0%	0.0%	7.00%
2038	7.00%	0.0%	0.0%	0.0%	7.00%
2039	7.00%	0.0%	0.0%	0.0%	7.00%
2040	7.00%	0.0%	0.0%	0.0%	7.00%
AVE	6.84%				







Reliance

The purpose of this presentation is to discuss the special financial assistance regulations of the American Rescue Plan Act of 2021 (ARPA). The results of this presentation rely on future plan experience conforming to the underlying assumptions and methods outlined in the 2021 Actuarial Valuation Report. To the extent that the actual plan experience deviates from the underlying assumptions and methods, or there are any changes in plan provisions or applicable laws, the results would vary accordingly.

In preparing this presentation, we relied on information (some oral and some written) supplied by the Fund Office and plan auditor. This information includes, but is not limited to, the plan provisions, employee data, and financial information. We performed an informal examination of the obvious characteristics of the data for reasonableness and consistency in accordance with Actuarial Standard of Practice No. 23.

Cheiron utilizes ProVal actuarial valuation software leased from Winklevoss Technologies (WinTech) to calculate liabilities and project benefit payments. We set parameters in the software to read the census data, to calculate benefits according to the Plan's provisions, and to apply actuarial assumptions. We review test cases to ensure these parameters are applied correctly, but otherwise, we rely on the software to provide accurate results for the Plan. We have relied on WinTech as the developer of ProVal. We have reviewed ProVal and have an understanding of it and have used ProVal in accordance with its original intended purpose. We have not identified any material inconsistencies in assumptions or output of ProVal that would affect this valuation.

This presentation and its contents have been prepared in accordance with generally recognized and accepted actuarial principles and practices and our understanding of the Code of Professional Conduct and applicable Actuarial Standards of Practice set out by the Actuarial Standards Board as well as applicable laws and regulations. Furthermore, as credentialed actuaries, we meet the Qualification Standards of the American Academy of Actuaries to render the opinion contained in this presentation. This presentation does not address any contractual or legal issues. We are not attorneys and Cheiron does not provide any legal services or advice.

This presentation was prepared exclusively for the Warehouse Employee Union Local No. 730 Pension Plan for the purposes described herein. Other users of this presentation are not intended users as defined in the Actuarial Standards of Practice, and Cheiron assumes no duty or liability to such other users.

Peter R. Hardcastle, CFA, FSA, EA, MAAA
Principal Consulting Actuary

Matt Deveney, FSA, EA, MAAA
Consulting Actuary